



ARLENCO[®] *MONTHLY*

Your low voltage solution with a personal touch.

Arlenco's monthly update on all that's happening including: monthly blow-outs & promos, cutting edge trainings, new product releases & "behind-the-scenes" news by manufacturers.

www.ARLENCO.com

1. Arlenco's Message
2. New Products
- 3-4. September Promotions
5. Upcoming Events
- 6-7. Arlenco Line Card
8. Event Photos!

Visit arlenco.com for pricing or to register as a member of the arlenco.com customer group.

Arlenco Distribution is a Wholesale Distributor. For location information visit us online & follow us on Facebook or Twitter at facebook.com/arlenco or [@arlencodist](https://twitter.com/arlencodist)



ARLENCO®

We've decided to create this nifty little e-newsletter because we feel that your time and resources are very valuable - without having to filter through a bunch of junk email. Let's face it, if you have more time to do business and sell, it's great for all of us. And hey, don't you get enough "long tail" from those distributors that would put everything on sale, all the time? Nothing can be more agitating than getting a notification for another sale or promotion that you can't keep track of, or wouldn't remember in 2 weeks. What a pain it is to track down that one email that had that one sale, that you bid on, that you were relying on, that was for a limited time. We aren't saying that our sales/promos last forever; we're just saying that we want to provide one location for you to find those deals that stand out, and that key information regarding our industry.



We don't want to inundate your inbox with email from Arlenco regarding promotions advertisements and events! We'll try to limit those communications. Hopefully you find this issue useful. If you want to know what's on special, or what trainings are happening at your local Arlenco, look here. It's one place to find out what's going on at Arlenco. Also, if we're missing something from the newsletter that you'd like to see, call! We love hearing from you in person. While electronic contact can be very productive at times, the world is replete with electronic contact – that is to say – non-personal communication. We value the personal communication it takes to get your orders right, and to properly fulfill your needs.

Happy FALL,
Arlenco Sales Team

INTELLI-SITE-LITE

BY OSSI

Access Control Engine

Intelli-Site-Lite is designed exclusively for electronic access control (EAC). Start with basic EAC functionality and scale up to Intelli-site to satisfy more complex integration needs.

2 Door & 4 Door Kit Pricing Available

COMPASS BOARD

Compass boards offer a low cost building blocks approach with nearly limitless capabilities.

2 Door Compass System:
\$1,179 (DEALER)

2 doors, 2 readers, 50 cards and software

4 Door Compass System:
\$1,886 (DEALER)

4 doors, 4 readers 50 cards and software



MAC BOARD

MAC series controllers use LonTalk protocol which is highly flexible and scalable communications topology.

4 Door Mac System:
\$2,122 (DEALER)

4 doors, 4 readers, 50 cards and software

*Pricing reflects dealer purchase price from distributor.



Preconfigured Plug N' Play Appliance Available

- Intelli-Site-Light (EAC) platform
- Preconfigured for plug n' play implementation
- Out of the box solution for basic commercial applications

"Intelli-Site is faster, easier and safer. We control one of the largest county jails in the State of California. With 16 housing units, 400+ cameras, and a total bed capacity of 3,347 we needed a security solution that was more than just controls."

- Kenny Hansen, West Valley Detention Center

PROFICIENT

Protege

| | | |
|----------------|---|---------|
| AW400wht/blk | Outdoor/Indoor 4" woofer Speaker | 46% off |
| AW525wht/blk | Outdoor/Indoor 5 1/4" woofer Speaker | 47% off |
| AW650wht/blk | Outdoor/Indoor 6 1/2" woofer Speaker | 50% off |
| AW830wht/blk | Outdoor/Indoor 8" woofer Speaker | 24% off |
| AW500TTwht/blk | Outdoor/Indoor 5 1/4" dual voice woofer | 36% off |
| AW600TTwht/blk | Outdoor/Indoor 6 1/2" dual voice woofer | 39% off |
| R650G / R650S | Weather resistant rock speakers 6 1/2" graphite woofers | 42% off |
| R800G / R800S | Weather resistant rock speakers 8" graphite woofers | 34% off |
| VC60AW | 60watt weather resistant volume control | 50% off |
| Protege C841 | 8" Ceiling LCR Speaker | 41% off |
| Protege C635 | 6 1/2" Ceiling Speaker | 33% off |
| Protege C651 | 6 1/2" Ceiling LCR Speaker | 41% off |



10% Promotion Discount on the TG-1 Express LTE-A (Telguard PN TG1LAX01).
10% Promotion Discount on the TG-7FS LTE-A (Telguard PN TG7LAF01)
5% Promotion Discount on the Arlo Camera (Telguard PN VMC3030-111PAS) and new Arlo Pro Camera (Telguard PN VMC4030-1T9NAS), WHEN SOLD AS A VIRTUAL KIT OF 2 OR MORE CAMERAS PLUS 1 BASE STATION. Individual camera sales are not entitled to any discount, the "kit" must include a base station sale.



NEW! BAT- LTE Dual Path alarm communicator with 2 high gain antennas 10% off
BAT- CDMA WIFI - Universal Dual-Path Wi-Fi Internet & Cellular Alarm Comm. 5% off
CAT- CDMA - Cellular Alarm Communicator 18.4% off

HIKVISION

Valid September 1, 2017 to October 31, 2017

AMAZING DEALS!



HDP EXCLUSIVE GREAT DEAL

EXTRA 10% OFF H.265+ VALUE PLUS IP CAMERAS PLUS HDP DISCOUNT

*FOR A LIMITED TIME ONLY

Restrictions: Promo code valid 9/1/17 to 10/31/17 only and must be mentioned at the time of purchase. ONLY 3MP, 5MP and 8MP H.265+ Value Plus IP Cameras are eligible for the discount.

Cannot be applied to purchases outside of the offer date. Hikvision Dealer Partners (HDPs) can combine with program level discount; cannot be combined with any other offer or discount. To qualify for sale pricing, order by phone or visit your local authorized Hikvision distributor. Promotions subject to change.

BULLET:

DS-2CD2035FWD-I, DS-2CD2055FWD-I,
DS-2CD2085FWD-I, DS-2CD2T35FWD-IS,
DS-2CD2T55FWD-IS, DS-2CD2T85FWD-IS

DOME:

DS-2CD2135FWD-I, DS-2CD2155FWD-I,
DS-2CD2185FWD-I

TURRET:

DS-2CD2335FWD-I, DS-2CD2355FWD-I,
DS-2CD2385FWD-I

FISHEYE:

DS-2CD2935FWD-IS, DS-2CD2955FWD-IS

PROMO CODE: **HKG1786**

4.

HIKVISION

Albuquerque, NM

BIG EVENT:

Customer Appreciation Day!! Sept 14th 9am-3pm BBO, Vendors & More!

EVENT:

Free Breakfast Tacos Every Friday 8am-10am

Boise, ID

No Trainings or Events Scheduled

Portland, OR

BIG EVENT:

Customer Appreciation Day! Sept 15th 9am-3pm BBO, Vendors & More!

Donut Monday & Bagel Friday

Salt Lake City, UT

TRAINING:

Qolsys Sales/Technical Training 11am-1pm
LUNCH INCLUDED

EVENT:

Donut Monday & Bagel Fridays!

Spokane, WA

No Trainings or Events Scheduled

Arlenco works hard to get trainings and events for those products that you'd like to see in your store. If you'd like to have a training or a product introduction setup for you, LET US KNOW. Just send an email to marketing@arlenco.com. You can view all events scheduled for your branch by visiting www.arlenco.com/events (or by clicking on the "Branches" button from anywhere on our website).

ARLENCO®

A

 A.E. Carter Distributing

 Aba Industry, Inc.


 Acme Staple Company

 Act I Corporation

 Aiphone Communications

 Alarm-Safe

 Aleph International

 Altronix

 Arlington Industries, Inc.

 Arrow Fastener

 Assa Abloy (Effeft)


 ATV/Advanced Tech Video

 ATW Security

 AWID

 Axton Technologies

B

 Bolide Technology Group Inc.


 Bosch

C

 Calrad

 Camden Door Controls

 CBC (America) Corp.

 Channel Vision

 Codelocks Llc

 Coleman Cable

 Corby


 Cross Point Industries

 CSD Paradox Usa

D

 Damac Products, Inc.

 Datacomm Electronics, Inc.

 Digimerge Technologies, Inc.

 Ditek

 DSC

 Dymo Corporation / Sanford L.P.

E

 E Secure

 Eclipse Enterprises Inc.

 Edwards Company

 Elite Screens

 Elk Products

 Empire Scientific

 Everfocus

 Exttech Instruments Corporation

F

 Firelite

 Five Star Mounts & Brackets

 Freeform Drills

G

 Gem Electronics


 Gentex

 Golden State Instrument Co.

 Greenlite

 Gri George Risk Industries

H

 HES/Hanchett Entry Systems

 HID

 Hochiki

 HSI Fire & Safety Group

 HIKVISION

I

 ICC

 ICM Corporation

 Ideal gy

 IDView Technolo

 iFiber Optix, Inc.

 Inovonics

 Interlogix

K

 Kantech

 Keri Systems

 Keyscan

 Knoll Systems

L

 L.H. Dottie

 Labor Saving Devices


 Leviton

 Lourae Electronics

 LUXON VIDEO

 LUXON ENERGY

M

 Messo Technologies Inc

 Minuteman Power Technologies

 Modular Devices

N

 Network Video Tech

 Nortek Security & Co

 Nuuo

O

 Optex

P

 Pach & Company / Aegis

 Panavise

 Peerless

 Pelco

 Potter Electric

 Power-Sonic Battery

 Prodata Key

 Proficient Audio Systems

 prodatakey

R


 Revere

 Rokonet

 Rutherford Controls

ARLENCO®

S

 Samsung Techwin America

 SDC/Security Door Controls

 SDI, LLC

 Se-Kure Domes

 Seco-Larm

 Securatron


 Silent Knight

 Sonance/lport


 Speco Technologies

 Stereon

 STI/Safety Technology

 Summit Systems Technology

 Sure-Action

 System Sensor

T

 Takex

 Tamron


 Tane Alarm

 Tappan Wire & Cable, Inc.

 Tatung

 Tektone

 Telular Corp.

 The Pedestal Company

 Trine Access Technology

 Tru Audio / Fatcat Cable

U


 Unicom

 United Security Products

 Universal Power Group Inc.

 Uplink Security Inc.

V

 Video Alarm

 Video-Comm Technologies

 Vivotek

 Vmp

W


 Wavenet

 Westpenn

 Wheelock

 Winland

Z

 ZKAccess

LUXON ENERGY®

INTELLIGENCE MEETS EFFICIENCY

l'airpur™ VAC

LUXON VIDEO®

ARLENCO® welcomes

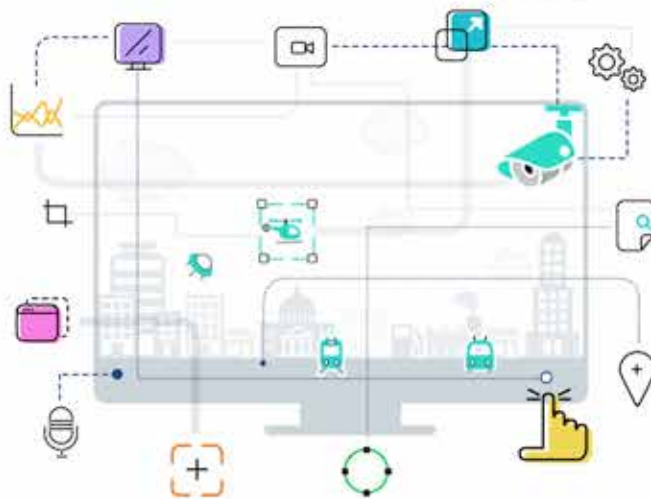


IT'S HERE!

Axxon is a major software developer that combines end-to-end, IP-based physical security management, intelligent video surveillance, and an enterprise-wide platform. Axxon offers integrated, out-of-the-box vertical and horizontal solutions for governments, institutions and commercial enterprises.

<http://www.axxonsoft.com>
<https://www.arlencoweb.com>

**This is our vision.
What's yours?**



2017 Salt Lake City Customer Appreciation Day

